

2012 Commissions / Early Bird Turn-Ins*

- 30% Base Commission for monies turned in on or before April 14th
- 10% Scout Fair Participation Commission for monies turned in on or before April 14th
- 5% Bonus Commission for monies turned in February 1st - February 23rd
- 3% Bonus Commission for monies turned in February 24th - March 22nd
- 1% Bonus Commission for monies turned in March 23rd - April 5th
- 10% Commission Only for all monies turned in April 14th - April 31st
- 5% Commission Only for all monies turned in May 1st
- 0% Commission for all monies turned in after May 31st

*Consult your District Website for Turn-In procedures for your district!

Scout Fair Participation Patch / Super Salesman Patch



Scouts that attend Scout Fair, participate at Scout Fair or sell Scout Fair Coupon Packs, receive a participation patch. New this year... the participation patch and the Super Salesman Patch are interlocking patches...that when combined, form a compass. You'll receive the outer compass at your district booth on Scout Fair day. Sell 15 Coupon Packs to qualify for the Super Salesman Patch which is the inner portion of the compass to complete the Compass Patch (one Super Salesman Patch per Scout. No Combining of sales between Scouts).



Weekly Drawing

For every 15 Coupon Packs sold, Scouts qualify for entry in the WEEKLY DRAWING. Weekly drawings are held every Friday at 4PM beginning February 10th - April 13th, 2012. Scouts can enter multiple times. The Weekly Drawing entry is located on the money turn-in envelope. Winners will be notified by phone. Only ONE winner per week. Drawing prizes distributed at 2PM on the Scout Fair Main stage on April 14th.

Drawing Prize (\$70 Value) includes*:

- Kayak Rental (Ocean Kayak Malibu Two XL) for TWO
 - Weekend rental with Friday pickup and Monday rental return.
 - Rental includes paddles, PFDs and car-top kit.
- *Rental Dates are subject to availability.



Earn Miles / Spend Miles

Scouts will earn ONE MILE for every Coupon Pack sold. The MILES come in denominations of TEN, FIVE and ONE. Prizes in the Scout Fair Prize Brochure begin at the 15 MILE Level. Miles less than the designated prize levels can be redeemed at the Trading Post located at the Winner's Circle Booth on Scout Fair Day ONLY, April 14th. Miles DO NOT have cash value and expire August 31, 2012. No combining of sales between Scouts.

Top Sellers



Council Top Sellers:

- 1st Place Seller** - \$1000 Shopping Spree to Sports Authority & a trophy
- 2nd Place Seller** - \$500 Shopping Spree to Sports Authority & a trophy
- 3rd Place Seller** - \$350 Shopping Spree to Sports Authority & a trophy

District 1st Place Sellers:

District Top Sellers take home an Alpine Design Mesa Tent (sleeps 9) and a Coleman Mummy Sleeping Bag, valued at \$250 along with a trophy!

*Top Sellers presentations held on the Main Stage at 3:30PM.



Sign up for Store Front Selling

As title sponsor in the Scout Fair Coupon Pack, Kroger allows units to register to sell Coupon Packs at Kroger Stores on designated dates and times. Registration link opens on Friday, February 3rd and can be found on the Council website under the Scout Fair Leader Page. Registration instructions, limitations and rules will be listed on the website. Units can sell coupon packs at other locations given they have permission from store management and follow the store rules and regulations posted on the Council website on the Scout Fair Leader's Page.

Important Dates

- **February 1st** - Scout Fair Coupon Pack Sales begin
 - **February 1st - February 23rd** - 5% Bonus Commission
 - **February 24th - March 22nd** - 3% Bonus Commission
 - **March 23rd - April 5th** - 1% Bonus Commission
 - **April 1st** - Deadline to register for Booth participation
 - **April 5th** - Deadline date to close accounts to receive commission check at Scout Fair, deadline to turn in Cliffhanger Winners to be recognized on Scout Fair Day
 - **April 10th** - NOON Deadline to name TOP THREE COUPON PACK SALESMAN per District
 - **April 14th** - Deadline to receive full commissions on all sales
- Consult the Scout Fair web page for turn-in procedures and locations at www.samhoustonbsa.org



Scout Fair 2012 - "Discover Your World"

Scout Fair is a FREE community wide family event, showcasing the following Scouting Programs: Cub Scouts, Boy Scouts, Venturing and Exploring. A few of the highlighted features at the event include:

The Midway - Scouts will have opportunities to learn first hand from Houston area community businesses and organizations hosting booths representing numerous Merit Badges such as sports, entrepreneurship, pioneering, backpacking. *Please note: Scouts do not earn requirements but are exposed to the subject for each merit badge.*

Mega Derby - The largest Pinewood Derby Race in the Council with a 300 participant limit. Registration opens March 1st on the Scout Fair web page.

Outdoor Cooking - Awards given for best in four zones

Indoor/Outdoor Unit Booths - Over 600 booths exhibiting Scouting skills, advancement activities, strategy games, rock wall climbing and more.

Winner's Circle Booth - Scouts can redeem Mile Markers for prizes from the Scout Fair Prize Brochure. Winner's Circle also features a Trading Post where Mile Markers fewer than 15 can be redeemed for lower mile prize options. This option is only available at Scout Fair. No combining of miles between Scouts.

Nature Hike - Take a Nature Hike within the Midway to find seven Trail Marker booths. These Trail Marker Booths will offer Scouts ONE Stamp for visiting their booth which will be recorded on their Trail Map. Trail Maps will be distributed at the district booths as well as at the Scout Fair Welcome Center at the entrance. Each stamp can be redeemed at the Trading Post located in the Winner's Circle Booth for prizes. Find all seven booths and fill out the back portion of the trail map for entry in a LIVE DRAWING for an REI PASSAGE 2 TENT held at 3:30PM at the closing ceremony.



Booth Judging Awards

Scout Fair Booths will be judged on the following criteria: Signage, Evidence of Youth Involvement, Adherence to Health/Safety Guidelines and Theme.

Award Ribbons will be given for each of the following:

- **Inside Booths by District**
Best Activity (Awards given for Cub Scouts, Boy Scouts and Venturing)
- **Outdoor Cooking Booths**
TOP CHEF (Awards given for best of in four Zones)
- **Outdoor Activity Booths (Non-Food)**
Best Activity (First, Second & Third Place)

Booth Participation

Each Pack, Troop, Team, Crew, Ship and Post is encouraged to participate in a booth at Scout Fair. This provides an opportunity for Scouts and units to display the discoveries they have experienced while in the Scouting program. By involving all Scouts and parents in your unit, booth preparation and set-up, staffing and take-down can be shared to keep it simple and fun. "Discover Your World" is the theme for Scout Fair 2012 and is printed on a beautiful participation ribbon for every unit hosting a booth. For more information regarding booth rules and regulations, please refer to the Safety Booth Requirements Manual found on the Scout Fair Leader's Page at www.samhoustonbsa.org. Questions on booth participation or online registration, please contact Melanie Harrison at 713-756-3398 or email at Melanie.harrison@shac.org.

Reliant Arena Regulations (inside and outside)

- No live animals, mammals or reptiles
- No sand, gravel, dirt or topsoil
- No live or cut trees, hay or straw
- No balloons or stickers
- No selling of any kind
- No PROPANE



**SCOUT FAIR 2012
RELIANT ARENA
APRIL 14, 2012
10:00 AM - 4:00 PM**